

Joliet Junior College Bid for Uniform Cleaning and Laundry Service 2/18/2016																							
AJAX LINEN & UNIFORM							VALLEY LINEN SUPPLY					ARAMARK UNIFORM SERVICES					MIKEYS LINEN						
ITEM	APPROX INV.	DESCRIPTION	UNIT CHARGE	TOTAL CHARGE	MIN % CHARGE	AUTO REPLACE %	Replacement Charge per Garment	UNIT CHARGE	TOTAL CHARGE	MIN % CHARGE	AUTO REPLACE %	Replacement Charge per Garment	UNIT CHARGE	TOTAL CHARGE	MIN % CHARGE	AUTO REPLACE %	Replacement Charge per Garment	UNIT CHARGE	TOTAL CHARGE	MIN % CHARGE	AUTO REPLACE %	Replacement Charge per Garment	
1	10 EACH	COO/ CHEF COUNTER COATS WHITE G0057	\$0.65	\$6.50	100%	0%	\$19.00	\$1.50	\$15.00	0%	0%	\$0.00	\$0.40	\$4.00	0%	0%	\$0.00	\$1.75	\$17.50	100%			
2	200 EACH	BIB APRON-WHITE	\$0.18	\$36.00	100%	0%	\$4.00	\$0.32	\$64.00	30%	0%	\$3.18	\$0.08	\$16.00	100%	0%	\$3.50	\$0.32	\$64.00	50%	1%	\$1.95	
3	150 EACH	NAPKIN WHITE(chef's table)	\$0.08	\$12.00	50%	0%	\$1.25	\$0.08	\$12.00	30%	1%	\$1.25	\$0.03	\$4.50	100%	1%	\$0.75	\$0.08	\$12.00	50%	1%	\$1.20	
4	90 EACH	TABLECLOTH WHITE 52X52	\$0.65	\$58.50	50%	0%	\$10.50	\$0.56	\$50.40	30%	0%	\$6.70	\$0.26	\$23.40	100%	0%	\$8.50	\$0.53	\$47.70	50%			\$6.00
5	20 EACH	TABLECLOTH WHITE 61"X61" (chef's table)	\$0.75	\$15.00	50%	0%	\$12.50	\$0.66	\$13.20	30%	0%	\$9.20	\$0.31	\$6.20	100%	0%	\$12.00	\$0.62	\$12.40	50%			\$8.00
6	20 EACH	TABLECLOTH WHITE 52" X 114" (chef's table)	\$1.10	\$22.00	50%	0%	\$17.00	\$1.25	\$25.00	30%	0%	\$12.25	\$0.44	\$8.80	100%	0%	\$14.00	\$1.25	\$25.00	50%			\$12.00
7	30 EACH	SHORT SLEEVE UTILITY SHIRT - WHITE	\$0.16	\$4.80	100%	0%	\$14.00	\$0.65	\$19.50	45%	0%	\$7.98	\$0.12	\$3.60	100%	0%	\$9.00	\$0.50	\$15.00	50%			\$11.00
8	4500 EACH	BAR TOWEL WHITE	\$0.08	\$360.00	100%	2%	\$0.85	\$0.16	\$720.00	30%	2%	\$1.00	\$0.04	\$180.00	100%	1%	\$0.60	\$0.15	\$675.00	50%	2%	\$1.00	
9	40 EACH	SOIL BAGS	\$0.00	\$0.00	100%	0%	\$5.00	\$0.00	\$0.00	50%	0%	\$0.00	\$0.00	\$0.00	100%	0%	\$4.00	N/C					\$6.00
10	15 EACH	BAG STAND	\$0.00	\$0.00	100%	0%	\$8.00	\$0.00	\$0.00	100%	0%	\$6.50	\$0.00	\$0.00	100%	0%	\$7.00	N/C					\$12.00
11	8 EACH	LONG SLEEVE CHEF COATS - BLACK	\$0.95	\$7.60	100%	0%	\$22.00	\$0.85	\$6.80	45%	0%	\$17.00	\$0.22	\$1.76	100%	0%	\$14.00	\$0.85	\$6.80	50%			\$22.00
12	2 EACH	Z BAR LINEN RACKS	\$0.00	\$0.00	0%	0%	\$100.00	\$0.00	\$0.00				\$0.00	\$0.00	100%	0%	\$0.00	\$0.00	\$0.00				
13	2 EACH	HANGER HOLDER FOR RECYCLED HANGERS	\$0.00	\$0.00	0%	0%	\$5.00	\$0.00	\$0.00				\$0.00	\$0.00	100%	0%	\$0.00	\$0.00	\$0.00				
14	10 EACH	COOK COATS - WHITE	\$0.65	\$6.50	100%	0%	\$19.00	\$0.85	\$8.50	45%	0%	\$17.00	\$0.16	\$1.60	100%	0%	\$14.00	\$0.75	\$7.50	50%			\$18.00
15	90 EACH	BIB APRONS - WHITE	\$0.18	\$16.20	100%	0%	\$4.00	\$0.32	\$28.80	30%	0%	\$3.18	\$0.08	\$7.20	100%	0%	\$3.50	\$0.32	\$28.80	50%	1%	\$1.95	
16	25 EACH	TABLECLOTH - WHITE - 52" X 114"	\$1.10	\$27.50	50%	0%	\$17.00	\$1.25	\$31.25	30%	2%	\$1.00	\$0.44	\$11.00	100%	0%	\$14.00	\$1.25	\$31.25	50%	2%	\$12.00	
17	1200 EACH	BAR TOWEL - BLUE	\$0.08	\$96.00	100%	2%	\$0.85	\$0.16	\$192.00	30%	2%	\$1.00	\$0.04	\$48.00	100%	1%	\$0.60	\$0.16	\$192.00	50%			\$1.25
18	30 EACH	BAGS / CONV - WHITE	\$0.00	\$0.00	100%	0%	\$5.00	\$0.00	\$0.00	0%	0%	\$0.00	\$0.00	\$0.00	100%	0%	\$4.00	N/C					\$6.00
19	4 EACH	BAG STAND	\$0.00	\$0.00	100%	0%	\$8.00	\$0.00	\$0.00	0%	0%	\$0.00	\$0.00	\$0.00	100%	0%	\$7.00	N/C					\$12.00
20	20 EACH	GRILL/HOT PAD		\$0.00		0%		N/A					\$0.08	\$1.50	100%	0%	\$0.75	\$0.13	\$2.60	50%	1%	\$0.75	
21	10 EACH	BLACK TABLECLOTHS 52" X 114"	N/A			0%		\$1.30	\$13.00	30%	0%	\$14.50	\$0.04	0.44	100%	0%	\$14.00	\$1.30	13	50%			\$16.00
22	20 EACH	WHITE APRONS	\$0.18	\$3.60	100%	0%	\$4.00	\$0.32	\$6.40	30%	0%	\$3.18	\$0.08	\$1.60	100%	0%	\$3.50	\$0.32	\$6.40	50%	1%	\$1.95	
23	200 EACH	BAR TOWEL - BLUE	\$0.08	\$16.00	100%	2%	\$0.85	\$0.16	\$32.00	30%	2%	\$1.00	\$0.04	\$8.00	100%	1%	\$0.60	\$0.16	\$32.00	50%	1%	\$1.25	
24	500 EACH	WHITE NAPKINS	\$0.08	\$40.00	50%	0%	\$1.25	\$0.08	\$40.00	30%	1%	\$1.25	\$0.03	\$15.00	100%	1%	\$0.75	\$0.08	\$40.00	50%	1%	\$1.20	
25	75 EACH	TABLE CLOTH 52"X52"	\$0.65	\$48.75	50%	0%	\$10.50	\$0.56	\$42.00	30%	0%	\$6.70	\$0.26	\$19.50	100%	0%	\$8.50	\$0.53	\$39.75	50%			\$6.00
26	50 EACH	TABLE CLOTH 52"X114"	\$1.10	\$55.00	50%	0%	\$17.00	\$1.25	\$62.50	30%	0%	\$12.25	\$0.44	\$22.00	100%	0%	\$14.00	\$1.25	\$62.50	50%			\$12.00
27	150 EACH	TABLE CLOTH 85"X85"		\$0.00				\$1.35	\$202.50	30%	0%	\$21.20	\$0.86	\$129.00	0%	0%	\$14.00	\$1.25	\$187.50	50%			\$17.00
28	2 EACH	LAUNDRY BAG STAND	\$0.00	\$0.00	100%	0%	\$8.00	\$0.00	\$0.00	0%	0%	\$6.50	\$0.00	\$0.00	100%	0%	\$7.00	N/C					\$12.00
29	40 EACH	LAUNDRY BAG	\$0.00	\$0.00	100%	0%	\$5.00	\$0.00	\$0.00	50%	0%	\$0.00	\$0.00	\$0.00	100%	0%	\$4.00	N/C					\$6.00
30	1000 EACH	BAR TOWEL - WHITE		\$0.00	100%	2%	\$0.85	\$0.16	\$160.00	30%	2%	\$1.00	\$0.04	\$40.00	100%	1%	\$0.60	\$0.15	\$150.00	50%	2%	\$1.00	
TOTAL				\$831.95					\$1,744.85					\$553.10					\$1,668.70				
Turn Around Time			2-4 WEEKS				1 WEEK				1 WEEK				WE CAN PROVIDE SERVICE 2 TIMES A WEEK								
Provide Addl items when nec.			YES				YES				YES				YES								
Advance Notice Needed for addl items			48-72 HOURS				2 DAYS				2 BUSINESS DAYS				72 HOURS								
Are you able to put deliveries on hold between semesters			YES				YES				YES				YES								
Cost for Different Sizes			3 XL AND UP, ONE TIME CHARGE \$6.00				3 XL AND UP, ONE TIME CHARGE \$6.00				THERE IS A 20% UPSIZE CHARGE FOR ANY SIZE 2XL AND UP												
Please state cost, if any on items listed below																							
Name Emblem			\$1.00				NEED ARTWORK TO ACCURATELY QUOTE				\$0.50				\$2.00								
Company Emblem			\$3.00								\$0.75				\$3.00								
Custom Emblem			\$3.50								\$0.75				N/A								
Embroidery			\$6.00								\$1.50				\$3.50								
LOOQ Terms							1.80% PER MONTH				\$0.00				\$5.00								
Weekly Minimum Charge							\$50.00				\$25.00				\$100.00								
Make-Up Charge			\$1.00				\$0.95 (AFTER 1ST INSTALL)				\$0.25 (PREP)				\$1.95								
Seasonal Sleeve Change			\$1.55				N/A				N/A				N/A								
EPA renulations			\$1.50				\$3.00				\$0.00				N/A								
Artwork Charge for LogoMat			\$0.00				QUOTED WITH ARTWORK PDF				\$0.00				NONE								
Special Cut Garment Charge			\$1.50				\$6.00				\$0.00				N/A								
Lockers			\$1.50				\$7.00				\$0.00				\$4.00								
Laundry Lock-up			\$1.50				\$3.00				\$0.00				\$3.00								
Shipping							\$0.00				\$0.00				N/A								
Service Charge			\$5.95				\$5.00/DEL				5%				\$5.95								
Will Company Donate linens, etc for 2-3 special events (Y/N)							ONE TIME CREDIT OF \$200.00 AGAINST BILL				YES				YES								
Credit Terms			NET 30				NET 30				NET 30				NET 30								
Addendum Acknowledged			NO				YES				YES				YES								
Certification of Contract			YES				YES				YES				YES								
RENEWAL OPTION #1 escalator +%			3%								1%				5%								
#2 CPI																							
#3 Factor tied to																							
#4 No renewal							X																